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Cover Letter

October 12, 2018

Julia Keleher, PhD
Secretary
Puerto Rico Department of Education
Re: PRDE OSIAT-2018-002

Dear secretary Keleher,

First, we would like to recognize the outstanding job you and your staff have provided the Department of Education and the people of Puerto Rico since your appointment.

Sesco Technology Solutions has been in business for over 20 years providing technology solutions to the government of Puerto Rico. Our experience and knowledge in the public sector have been proven over and over with many successful implementations and future proof technology from world class manufacturers. With over \$30 million dollars in government contracts, we guarantee that our company will exceed the Department of Education expectations in this project. Our company's earnings stay in the island and get reinvested in our people and economy for local growth. We are a 100% Puerto Rican company that has faced the ups and downs of the economy and has managed to stay up and running through all adversities. We have many strategic alliances with partners that support our company financially and complement our team with their expertise. Our staff of professionals and certified technicians have the experience to deliver in every single project we implement with complete satisfaction to our customers and a long-term relationship to secure the continuity of the investment made by the government of Puerto Rico.

We look forward to continuing our business relationship with the Department of Education and provide our teachers and students, with the best possible technology solutions that will help them be prepared for the future.


Jose Aquino Rengifo
General Manager

SOLUTIONS
THAT WORK

www.sescopr.com



EXECUTIVE SUMMARY



**EXPERIENCE
AND KNOWLEDGE**

INTRODUCTION

For over 20 years, SESCO Technology Solutions (SESCO) has been a leading Complete Solution Information Technology provider in the island, serving its customers with a full-line of computer and networking solutions. In addition to distributing specialized products from world leading manufacturers, SESCO provides extensive pre- and post-sale consulting services and support, as well as high-quality integration services to its customers.

If you are like many, your business strategy and structure depends on technology solutions that empower productivity, lower operational costs and raise efficiency. Unlike traditional building methods, the technology infrastructure is a form that is continuously evolving – and the source of continual challenge. SESCO builds success into your strategy with ... Solutions that Work.

SESCO's Enterprise Solution framework provides your company with the experience, knowledge and resources needed to construct successful turn-key IT solutions – Enterprise Wide.

With this integrated offering, you have one source for personnel, processes and technology to respond to all your IT solution requirements. Whether you are establishing a sound computing foundation, managing a geographically dispersed network environment, or planning profound changes in your existing strategy, SESCO is your answer for successful Enterprise Solutions Integration.

Our offices are located in Hato Rey, Puerto Rico, within the heart of the San Juan metropolitan area. The technical laboratory and service center carries a full stock of Acer America and third-party spare parts, enabling repairs to be performed by our certified personnel in a timely manner.



SOLUTIONS THAT WORK!



Solution

Imagine a network that operates so smoothly that every part of your organization communicates seamlessly — from computers to employees, to customers — and no one ever has to stop to think about it. At SESCO, we provide integrated technologies that address your organizational challenges — from design to implementation to support services — allowing you to focus your energies where they're needed most, on your organization. It's a distinct advantage in a competitive world.

In order to do this, SESCO, partners with industry leading manufacturers and suppliers of computing and networking equipment such as computers, servers, switches, routers and others.



Professional Services and Support

Customer Support will play a key role in the success of SESCO's projects. For this reason, we are prepared to provide fully comprehensive maintenance support upon request, with trained personnel ready to assist with all hardware and software products included in the solution.

Our Spare Parts Center in San Juan can provide immediate access to replacement parts, and our partner will provide phone support to address any specific questions or issues that cannot be resolved by our local technicians.



Customer Satisfaction

SESCO's primary goal is to ensure that work performed for "RFP NO: PRDE-OSIATD-FY2018-002-Mobile Devices, Professional Development and Project Management" meets and exceeds the PRDE's requirements and expectations. We consider the implementation to be an opportunity to establish a long-term working relationship with the PRDE, and will not settle for anything less than total and complete customer satisfaction which in turn guarantees project success.



SESCO'S PROJECT QUALIFICATIONS

SESCO is an Acer America Authorized Partner. Amongst other important SESCO partnerships are: Tripplite, CISCO, HP, Dell, etc. SESCO possesses ample experience in the public sector in Puerto Rico.

Important Projects

Business Name / Year	Description	Amount
Departamento de Educación	Design & Implementation of Technology Equipment for 21th Century Schools. - Installation of over 2500 Computers, Monitors & UPS in 25 Designated Schools - Staging of all equipment for image loading provided by the DE and Property Labeling of System - Installation of 100 Smart Boards & Printers	4,500,000.00
Departamento de Educación	Cisco IPVS, Media Server, VSOM & Cameras Installation & Configuration - 1,680 Cameras islandwide - 8 Media Servers - 2000 Licenses for 250 AXIS Cameras per Media Server - Video Storage Capacity for up to 90 days - Video Surveillance Manager Software - Supporting Cisco Networking Infrastructure	\$ 3,200,000.00
Municipio de Cataño	Renovation of the Municipality Technology Infrastructure - Implementation of a Wide Area Network (WAN) interconnecting 14 regional offices with Central Site through Cisco Wireless Bridges and Redundant Routers. - Restructured all Wiring Closets and Networking Racks in preparation for new 10/100/1000 PoE equipment. This included: Fiber Optic Optimization and Certification, Fusion Splicing, Fiber Optic Re-Terminations and Cat5e Re-Patching. - Installation and Certification of over 1000 Horizontal Drops. - Implementation of IP Telephony for over 350 users - Installation and configuration of 200 PC's, 10 Windows 2003 Server, NAS, BackUp & Antivirus Solution, and Redundant Fibre Channel SAN. - Designed and Implemented a Intrusion Detection Solution with Firewalls at each site. - Developed a Disaster Recovery Plan w/ Offsite Replication for Business Continuity. - Maintenance Contract for continuous monitoring and updating of system.	\$ 2,750,000.00
ASSMCA	Cisco Call Manager Express 7.1 Installation & Configuration for Remote Sites - Installation of Cisco Call Manager 6.0 , Cisco Unity 5.0 & Cisco Network Products - Cisco Call Manager 7.1 Upgrade, Cisco Contact Center & Call Recording Configuration - Implementation of IP Telephony for over 1000 users - Restructured all wiring closets and networking racks in preparation for new Cisco equipment - Installed racks, patch panels and configured Cisco switches - Installation and certification of 600 drops - Installation and configuration of 150 workstations - Installation and configuration of Storage Area Network (SAN) - Cisco Outdoor Wireless Network Installation & Configuration - Network Maintenance Contract	\$ 1,500,000.00
Administración de Familias y Niños	Staging, Image Loading and Deployment of 1,113 Dell Optiplex PC's	\$ 951,615.00
Departamento de Educación	Provide and install cabling infrastructure for 63 CITeD - Centros de Innovaciones Tecnológicas para la Docencia - Installation and certification of 17 drops per site for a total of 1071 horizontal drops - Staging of all equipment for image loading provided by the DE and Property Labeling System - Delivery and certification of 63 Windows 2003 Servers, 630 PC's with UPS, 126 Printers and 63 10/100/1000 switches	\$ 945,000.00
Departamento de Justicia	Storage Area Network Installation and Implementation Services Installation & Configuration - Storage Area Network hardware and software Delivery and Technical Services for UPS power systems	\$ 873,000.00



SESCO'S PROJECT QUALIFICATIONS

Business Name / Year	Description	Amount
Autoridad de Acueductos y Alcantarillados	Staging, Image Loading and Deployment of 971 Dell Optiplex PC's	\$ 830,000.00
Departamento de Hacienda	Staging, Image Loading and Deployment of 600 Dell Optiplex PC's and 100 Dell Laptops Islandwide	\$ 752,000.00
Administracion de Rehabilitacion Vocacional	Staging, Image Loading and Deployment of 900 Dell Optiplex PC's and 100 Dell Laptops Islandwide	\$ 850,000.00
Universidad de Puerto Rico - Recinto de Bayamón	Renovation of the Campus Technology Infrastructure - Installation and Configuration of Communication Equipment. - Installation of Fiber Optic Backbone. - Designed scalable network infrastructure to comply with customer's requirements. - Design Wiring Closets and Networking Racks in preparation for the implementation of the new CISCO equipment. This included: Fiber Optic Optimization and Certification, Fusion Slicing, Fiber Optic Re- termination and Cat6 Wiring. - Delivered and Installed CISCO networking equipment including: (1) Catalyst 6500's, (3) Cisco WS-C3750-24TS-E, (1) Cisco WS-C3750G-12S-E and (9) Cisco WS-C3750-48TS-E.	\$ 738,515.00
Cuerpo de Bomberos de Puerto Rico	Provide and install network infrastructure - Installation, configuration and implementation of CISCO network equipment - Installation and Configuration of VoIP Equipment. - Designed scalable network infrastructure to comply with customer's requirements. - Design Wiring Closets and Networking Racks in preparation for the implementation of the new CISCO equipment.	\$ 335,000.00
ASSMCA	Staging, Image Loading and Deployment of 149 Dell Optiplex PC's	\$ 245,000.00
Universidad de Puerto Rico - Recinto de Río Piedras	Cisco IPVS, Media Server, VSOM & Cameras Installation & Configuration - 60 Cameras through Rio Piedras Campus - 1 Media Server - Licensing for Video Cameras for Media Server - Video Storage Capacity for up to 90 days - Video Surveillance Manager Software - Supporting Cisco Networking Infrastructure	\$ 235,951.00
ACAA	Staging, Image Loading and Deployment of 247 Dell Optiplex PC's	\$ 228,000.00
Administración de Familias y Niños	Staging, Image Loading and Deployment of 150 Dell Optiplex PC's	\$ 225,000.00
Junta de Retiro de Maestros	Storage Area Network Installation and Implementation Services Installation & Configuration - Storage Area Network hardware and software	\$ 200,000.00
Guardia Nacional de Puerto Rico	Computer, Printers and Battery Backup Systems Sales and Delivery Services - Delivery of UPS Backup Systems	\$ 141,000.00
Fideicomiso Institucional de Guardia Nacional de Puerto Rico	Provide and install cabling infrastructure - Installation and certification of CAT6 drops per site - Installation, configuration and implementation of CISCO network equipment - Delivery Network Servers, PC's with UPS, Printers - Installation and Configuration of Communication Equipment. - Installation of Fiber Optic Backbone. - Designed scalable network infrastructure to comply with customer's requirements. - Design Wiring Closets and Networking Racks in preparation for the implementation of the new CISCO equipment.	\$ 134,000.00
Policía de Puerto Rico	30kVA Battery Backup System Installation and Implementation Services - Delivery of UPS Backup Systems	\$ 118,000.00

SESCO'S ABILITY TO DELIVER

SESCO is prepared to provide and deliver equipment required in "RFP NO: PRDE-OSIATD-FY2018-002-Mobile Devices, Professional Development and Project Management" upon contract award with the collaboration of Acer America. Because we have already invested a significant amount of planning and design work as part of the proposal effort, we believe that we are in a position to deliver within the scheduled time frame.

All products included in this bid are commercially available and are based on industry-standard platforms. As a result, we can assure the PRDE that all products will be available within the implementation time line.

SESCO has been in the IT business for many years. We take pride in our reputation and stability within the industry and have assigned an experienced team to the RFP response and subsequent project for "RFP NO: PRDE-OSIATD-FY2018-002-Mobile Devices, Professional Development and Project Management". We are committed to supporting the PRDE before, during, and after the implementation of the Solution.

Conclusion

As stated here, SESCO has the experience, reputation and capacity to run this type of project. Financial stability will not be an issue since Acer America, one of the largest computer manufacturers in the world, will take the responsibility on this matter. As a Certified Partner, we will deliver and distribute the proposed equipment in a timely manner. In times of slow economy and limited government bids, SESCO cannot afford to miss this opportunity.





explore beyond limits

3750 Northwest 87th Avenue
Suite 640, Miami, FL 33178
TEL 305-392-7000

CERTIFICATE OF DISTRIBUTION

OCTOBER 3rd 2018

To: **DEPARTMENT OF EDUCATION - San Juan - Puerto Rico**

Ref.: REQUEST FOR PROPOSALS (RFP) NO: PRDE-OSIATD-2018-002 –

(MOBILE DEVICES, PROFESSIONAL DEVELOPMENT AND PROJECT MANAGEMENT)

Name of authorized distributor: **“SESCO Technology Solutions” (Partner)**

The following letter is to confirm that **Acer America Corp.**, (ACER), is a manufacturer of original equipment of computers and peripherals under the ACER brand name. We promote and distribute product families like, e.g. TRAVELMATE, ASPIRE, VERITON, NITRO and PREDATOR among others. ACER authorizes **SESCO Technology Solutions**, (Partner), from San Juan Puerto Rico, to present an offer for the RFP in reference, No. PRDE-OSIATD-2018-002.

ACER confirms that SESCO Technology Solutions is an authorized distributor of ACER products in Puerto Rico and they have our full support to supply the proposed products included in the RFP, (with model reference TMB-118, including 3 years of Warranty).

All ACER products are new, with the most current technology available, are made with new components, and are not discontinued. All ACER products have local warranty and local support in Puerto Rico.

We at ACER are very pleased to work with the Department of Education, and our partner SESCO, to provide the best solutions for Puerto Rico. Please do not hesitate to contact us if you need any additional information.

Kind Regards,

Luis M Cruz
Sales Director
Acer America Corp.
luis.cruz@acer.com
T: 305-392-7008
C: 787-406-7733

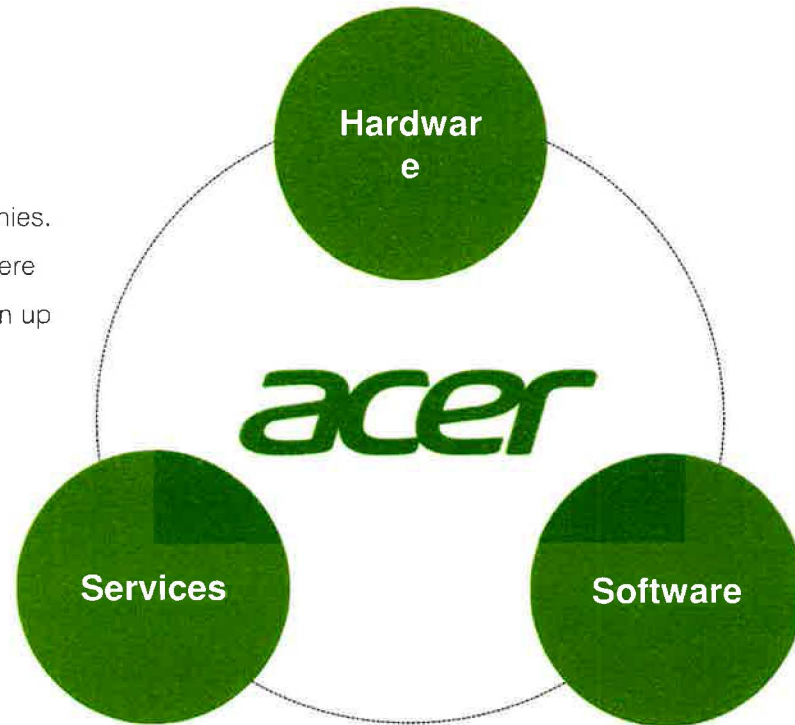
acer

ACER CORPORATE INTRODUCTION



Overview

Founded in 1976, today Acer is one of the world's top ICT companies. As Acer looks into the future, it is focused on enabling a world where hardware, software and services will fuse with one another to open up new possibilities for consumers and businesses alike.



History



1976 – 1986 Commercialization of microprocessor technology

Acer began its history by actively engaging in teaching others about microprocessor technology, and promoting computer usage in everyday life.



1987 – 2000 Road to becoming a global brand

In 1987, Multitech formally became known as Acer, marking the start of the Company's efforts toward creating a strong brand name.



2001 – 2007 From manufacturing to services

Acer evolved from a manufacturing powerhouse to a globally-recognized computer brand, providing world-class IT products and services.



2008 – 2013 Expanding our global reach

Acer further strengthened its global footprint with a multi-brand strategy and solid partnerships.



2014 - Towards hardware + software + services

Transformation from a hardware company into a "hardware + software + services" company to embrace new opportunities in the era of cloud technology and the Internet of Things.

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Mission

BREAKING BARRIERS BETWEEN PEOPLE AND TECHNOLOGY



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Global Reach to 160+ Countries



Acer has 7,000+ employees worldwide, operates in 70 countries, and has approximately 95,000 retail locations spread throughout 160+ countries.



Organization



Acer is organized into two main businesses. They include the New Core Business, which is dedicated to the research, design, marketing, sale, and support of IT products, and the New Value Creation Business, which encompasses its Build Your Own Cloud (BYOC™) and e-Business operations.



Management





Stan Shih

Co-founder and Honorary Chairman, Acer Inc.

Stan Shih, Acer's co-founder returned as Chairman in November 2013 with the objective of leading the company through a third corporate transformation. Having completed the tasks set for the six-month transition, in June 2014, Shih stepped down from chairmanship but remains as Honorary Chairman of Acer.

Shih dedicated his efforts to promoting public interests after his initial retirement from Acer at the end of 2004. In recent years, he has been publicly speaking on the Wangdao ideology in relation to organizational sustainability in modern times, and hopes to engrain its principles into Acer to reshape the corporate culture. Through this, Shih expects to help Acer set a new business direction, develop more competitive products, and invest in new potential businesses of the future.

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Jason Chen Chairman and CEO, Acer Inc.

Jason Chen has been Chairman and CEO of Acer since 2017. From 2014-2017 Chen served as Corporate President and CEO.

Before joining Acer, Chen served at TSMC from 2005 as Vice President of Corporate Development. From 2008 he served as Senior Vice President of Worldwide Sales and Marketing.

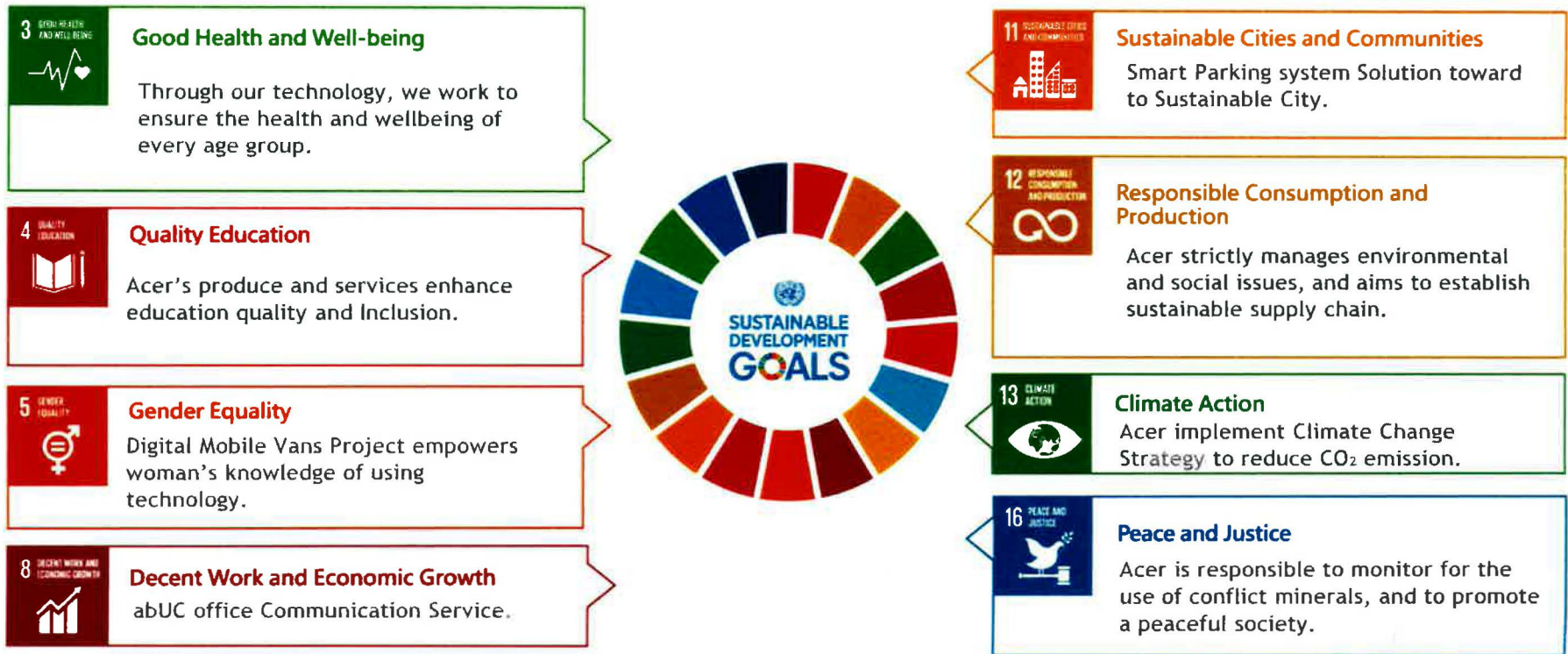
From 1991 to 2005 Chen enjoyed a 14-year career at Intel, holding a variety of sales and marketing positions in growing capacity. He started at Intel as a sales executive in Taiwan and later as Regional Sales Manager of Greater China. Chen then progressed to become Vice President and General Manager of the Asia Pacific region before his last assignment as the Corporate Vice President of Sales and Marketing Group based in the U.S. headquarters. From 1988 to 1991 Chen worked at IBM Taiwan.

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Corporate Social Responsibility



Commitment to UN Sustainable Development Goals



Sustainability Performance

MEMBER OF

**Dow Jones
Sustainability Indices**

In Collaboration with RobecoSAM ●●

MSCI ●●●●

2016 Constituent
MSCI Global
Sustainability Indexes



FTSE4Good

In 2016, Acer was listed in the DJSI's Emerging Markets Index for the third consecutive year. Acer ranked in the top (100th) percentile for Supply Chain Management, Climate Change, and Corporate Citizenship & Philanthropy.

Acer continued to be a constituent of MSCI's Global Sustainability Indexes in 2016 and cited for its strengths in supply chain management, improving supply chain labor standards and transparency of conflict mineral sourcing.

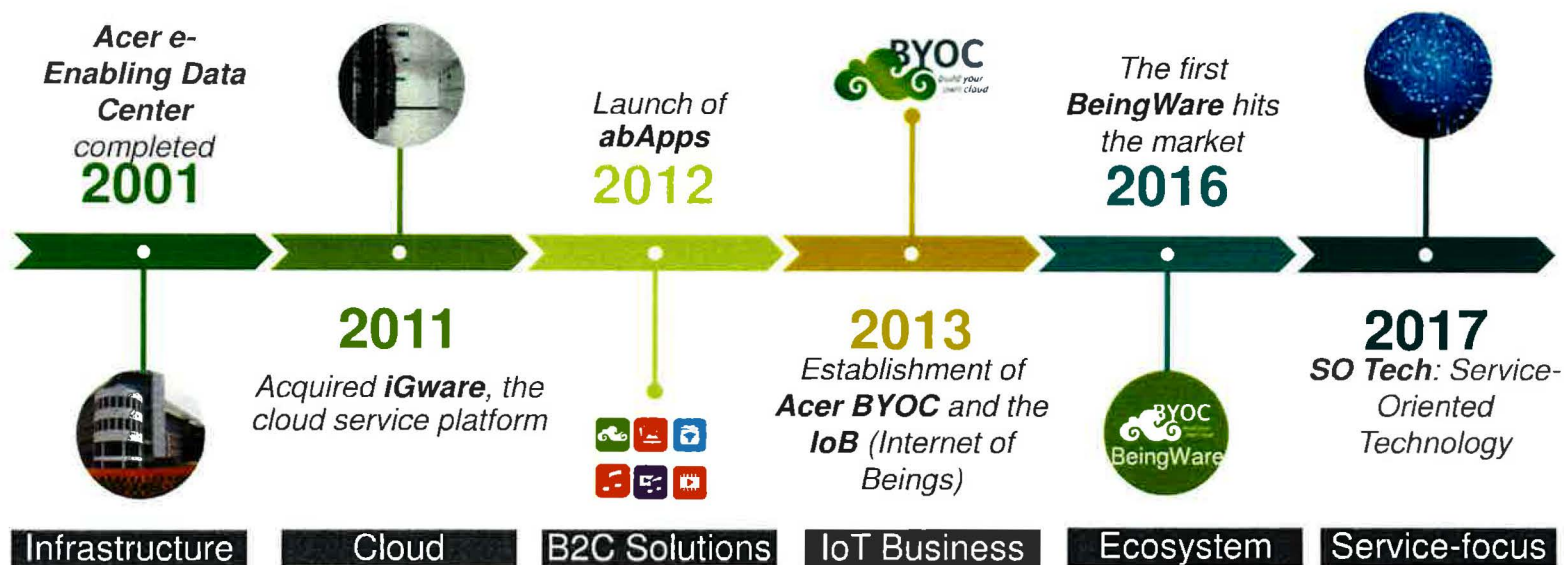
Acer was listed on the newly created FTSE4Good Emerging Index in 2016.



New Value Creation Business



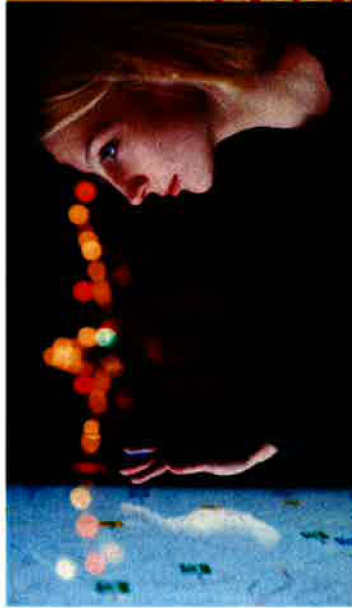
The Path of New Value Creation



Starting in 2001, Acer has been preparing for the age of cloud-based services and solutions. From the eDC, to building a cloud service platform, and more, the foundations have been laid to create adaptable and unique cloud-based services for both consumers and businesses to enjoy.



What We Offer



Acer Being Signage



Acer CloudProfessor



Acer grandPad Inc.



Internet of Beings



aBeing Cloud



Acer Being Communications





Serving All Types of Verticals



Education



Elderly Care



**Enterprise
Communication**



Smart Home/Pet Industry 4.0



Retailer



Transportation

Flexibly designed to serve all industries and domains, aBeing Cloud handles your information securely and provides a reliable infrastructure upon which to build a network of Beings. With our unique services and solutions, aBeing Cloud is simplifying your life and business.

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New Core Business



Acer's Portfolio Across All Categories from High-End to Mainstream



Smart Devices



Tablet



Smartphone



Wearable



Tablet

Notebooks



Convertible



Detachable 2-in-1



Thin & Light



Chromebook



Casual Gaming



Notebook

Desktops & Servers



AIO



Tower



Mini PC



Chromebase



Chromebox



Server



Desktop

Monitors & Projectors



Monitor



Curved Monitor



Projector



Pico Projector



Monitor



Projector

Windows Mixed Reality



Head-Mounted Display

Predator Series



Predator Triton 700

"A good gaming laptop leaves a lasting first impression and the Triton 700 absolutely does in every way, from design to performance."

Mashable

"We've seen some impressive gaming laptops in our day, but Acer has easily topped everyone by introducing the first notebook with a curved screen."

Tech Radar



Predator X27

"Upcoming Acer Predator X27 May Be The Holy Grail Of Gaming Displays" *Forbes*



Predator 21 X

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Notebooks



Acer Swift 7

"Say hello to the world's skinniest laptop." *Maxim*

"The device is almost completely silent thanks to Acer's liquid cooling technology, which uses vapour chambers to move vaporised liquid away from hot components to other parts of the tablet."

Trusted Reviews



Acer Spin 7

"The Spin 7 is the thinnest convertible in the world. The touch display is extraordinary - it is nearly frameless." *HardwareLuxe*

"At last! If you've been looking for a 13-inch convertible Chromebook, this model from Acer is it." *TechRadar*



Acer Switch 5



Acer Chromebook R 13

Monitors, Projectors & Desktops

"The new monitor features super-thin bezels and, looking at the impressive specifications, is clearly targeted at image editors and other creatives.

Digital Photography Review



ProDesigner™ PE320QK



Acer V9800

"The V9800 is a game-changer in home cinema projection."

Trusted Reviews

"The standout feature is the "Liquid Cool" liquid cooling technology that allows the PC to be fanless. Fan noise can be a real problem for all-in-ones with higher-end specs, so I'm glad to see Acer fighting back."

The Verge



Aspire U27

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Smart Devices



Acer Iconia Tab 10

"...Acer Iconia Tab 10 is a budget- and family-friendly tablet with a bold display and a sturdy design." *Laptop*

"An extremely interesting product for its aesthetic appearance but also and above all for its fitness tracker qualities."

Ridble



Acer LeapWare

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Virtual Reality & Windows Mixed Reality Head-Mounted Displays



StarVR™ HMD

"The tech world is not short of virtual reality headsets, but Acer distances itself from rivals by virtue of its higher-quality graphics and, perhaps more importantly, its strategy for content."

Slash Gear

"...the Acer HMD is the sharpest and lightest HMD we've tested yet. With the potential to cost \$200 [less] than a Rift, Oculus and HTC better think of something – and fast."

Tech Radar



Acer Windows Mixed Reality HMD

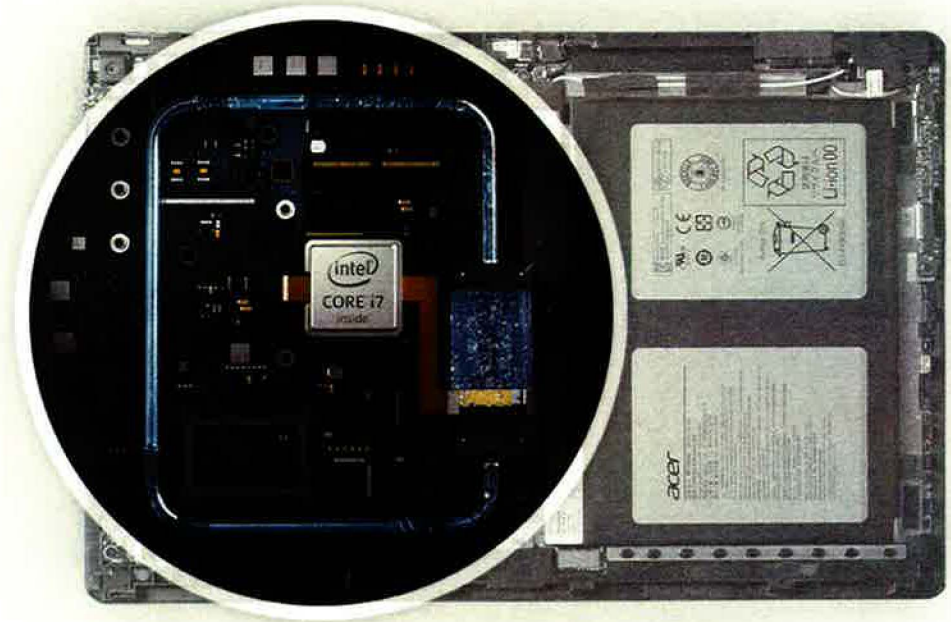


Design Innovation

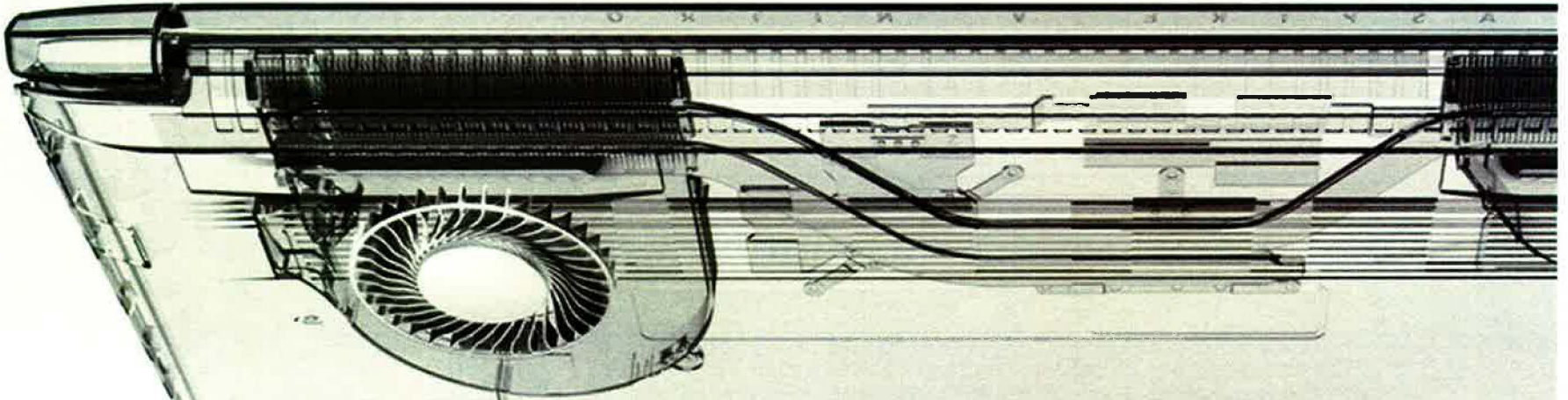
Acer LiquidLoop™

DUST-FREE AND NOISELESS COOLING

LiquidLoop keeps devices at stable temperatures and running efficiently without fan noise. Since no fan is present, it also does away with airflow issues and dust accumulation.



Acer AeroBlade™



EFFECTIVE & ENERGY-CONSERVING

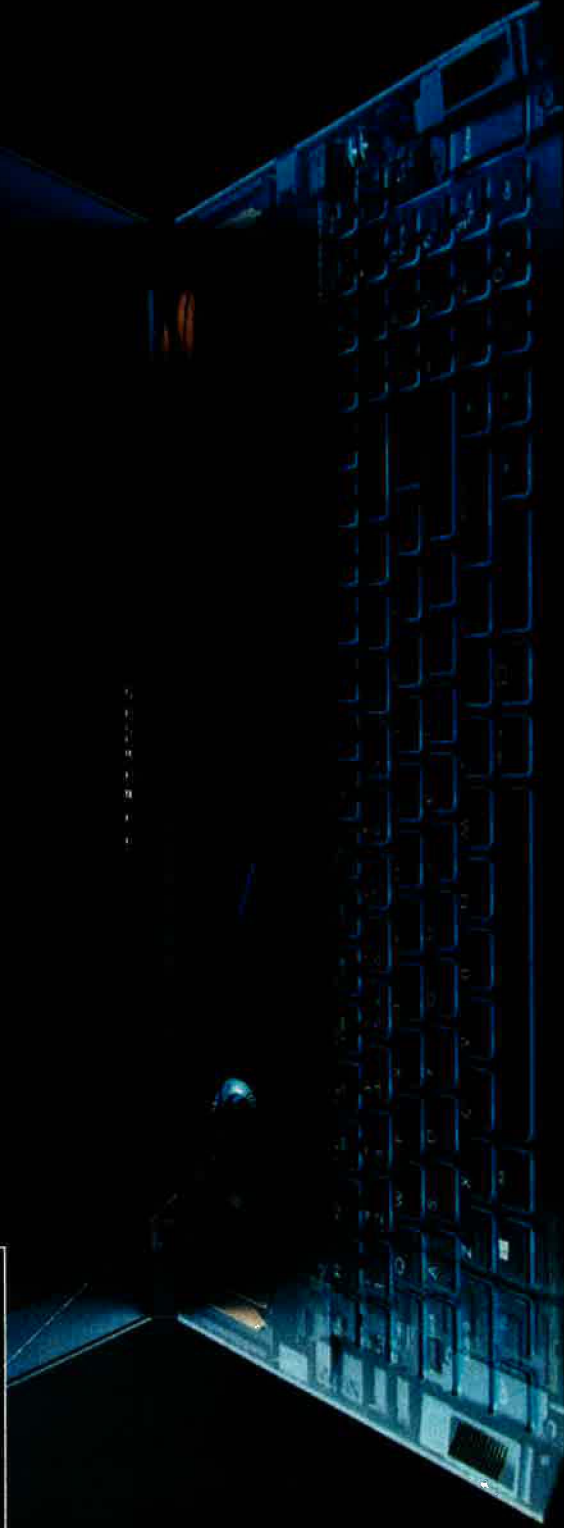
Acer developed the AeroBlade fan with 0.1 mm super-thin metal that effectively enhances cooling efficiency while reducing fan speed to reach the goal of quiet operation.

Acer AeroBlade™ 3D



COOLING COMES FIRST – ALWAYS

The evolution of AeroBlade™ into the AeroBlade™ 3D Fan was a gradual process – with obvious results.



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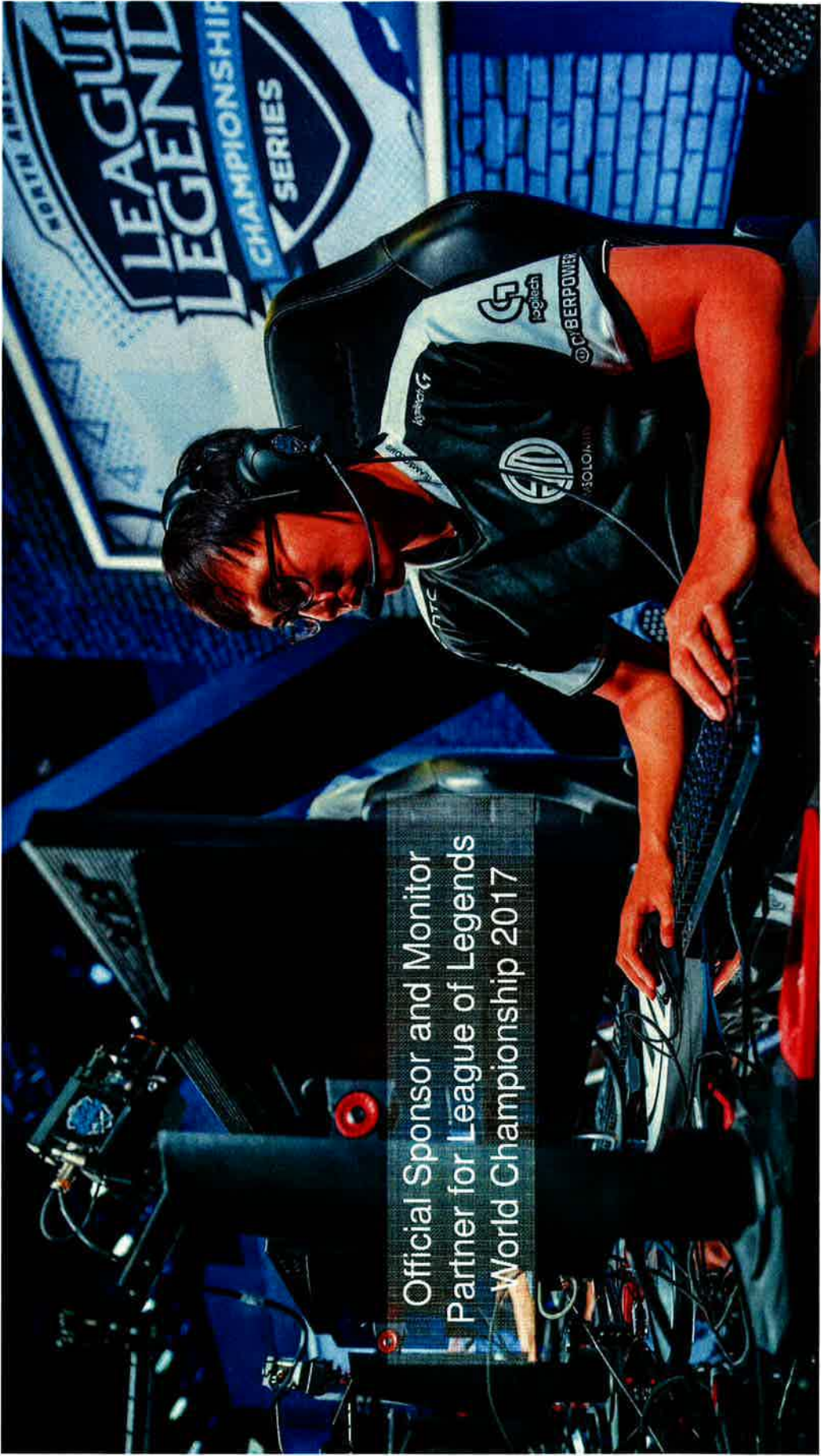
Product Design Awards



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Sponsorships





Official Sponsor and Monitor
Partner for League of Legends
World Championship 2017

Official Partner of Intel® Extreme Masters Sydney
&
Official Partner of Intel® Extreme Masters Shanghai
Season 12



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acer

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acer

EDUCATION WINS



Why Do K-12 Schools Care About Touch Chromebooks

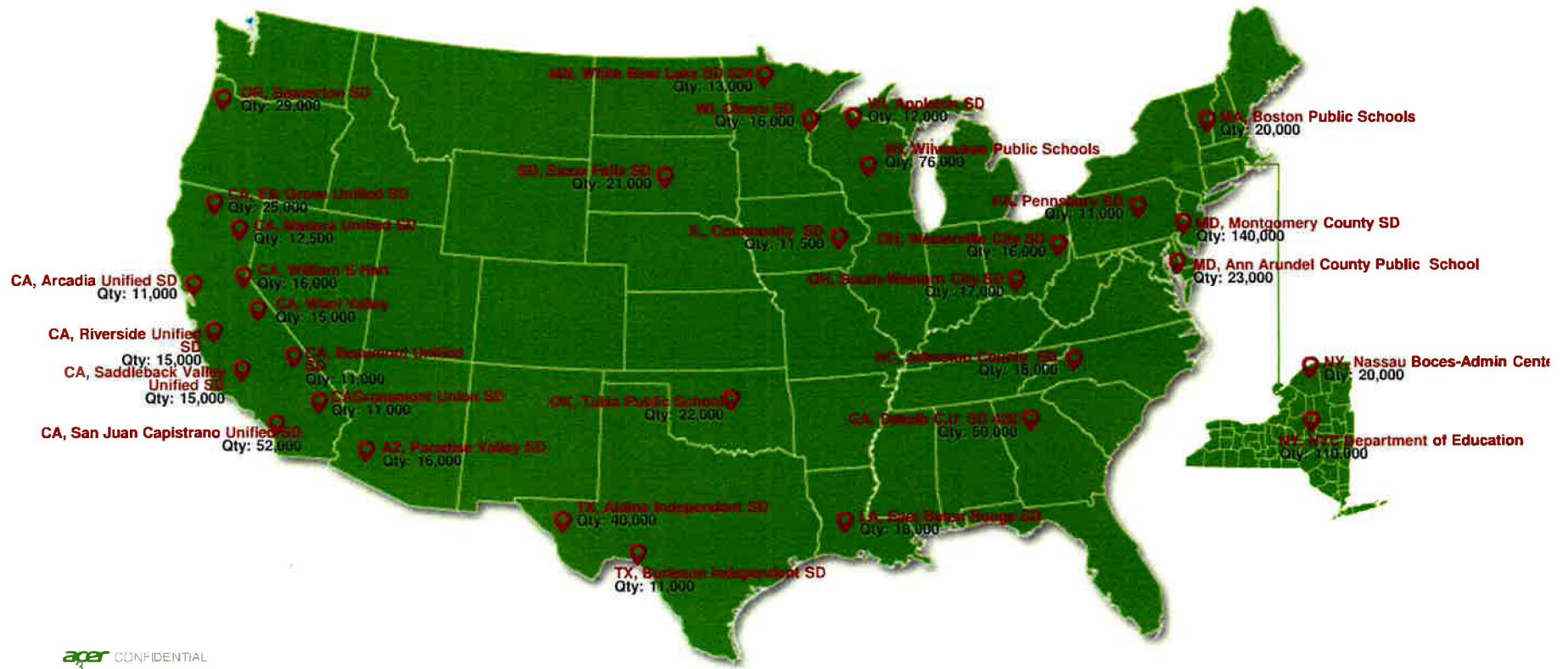
33%+ of All US Chromebooks Sold & Growing



- 1** “Future proof” their purchase/investment (3-4 yr. device)
- 2** “Politics” between the CIO/CTO and Superintendent
- 3** Access to the Android touch apps eco systems
- 4** Replace iPads & Tablet PC’s in lower grade levels (K-3)
- 5** Desire to have physically attached keyboards

Acer Chromebook Education Win

Top US Channel Chromebook Accounts & School Districts



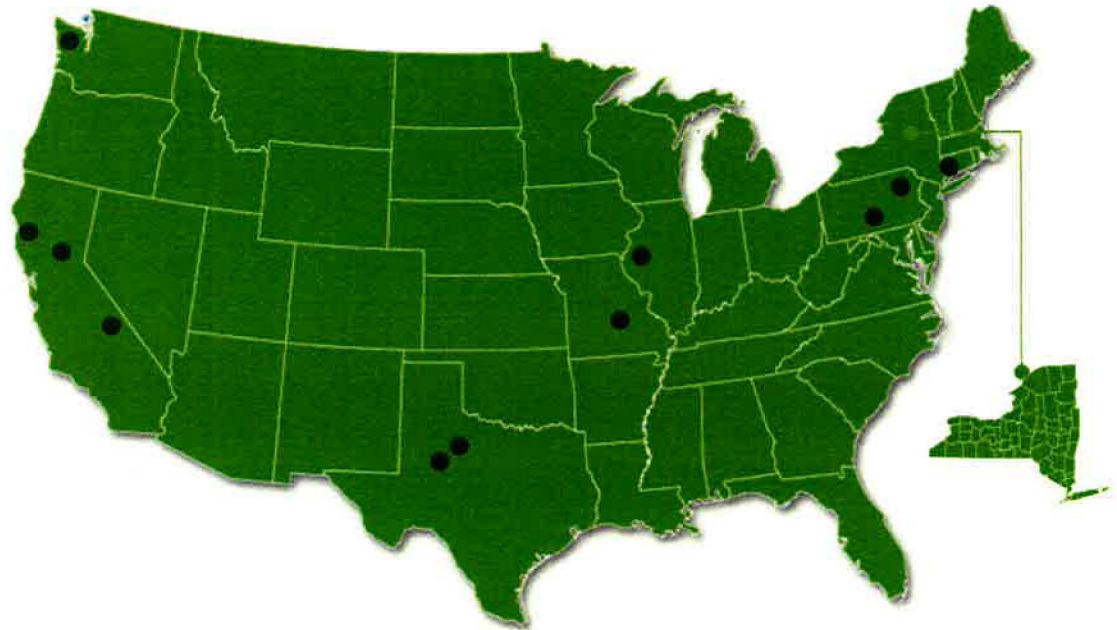
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Acer Chromebook Education Win

Top US Channel Chromebook Accounts & School Districts

● 8,000-10,000 Units

School/District	Qty	Location
Santa Fe Public Schools	10,000	Santa Fe, NM
Chelsea Public Schools	10,000	Chelsea, MA
Redondo Beach School District	10,000	Redondo Beach, CA
Merced School District	10,000	Merced, CA
Campbell School District	10,000	San Jose, CA
Community Consolidated School District	9,500	Arlington Heights, IL
Nixa Public Schools	9,000	Nixa, MO
East St. Louis School District	8,500	St. Louis, IL
Burnsville School District	8,500	Burnsville, MN
Bayonne BOE	8,040	Bayonne, NJ
Oak Grove School District	8,000	Oak Grove, CA
Temple Independent School District	8,000	Temple, TX
Fort Worth Independent School District	8,000	Fort Worth, TX
Sycamore Community School District	8,000	Sycamore, OH



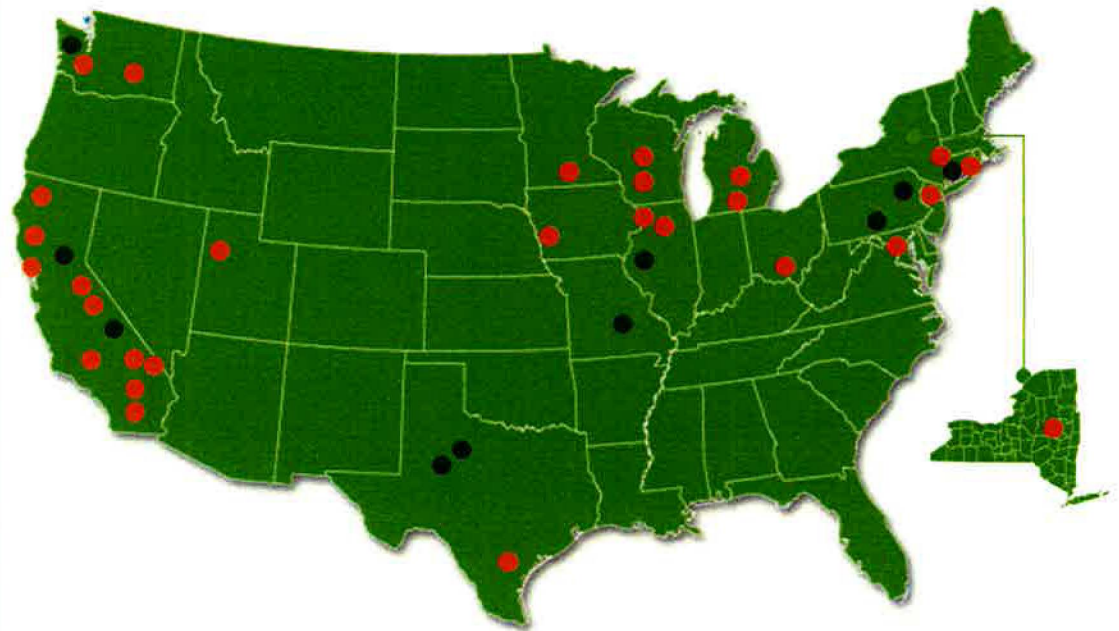
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Acer Chromebook Education Win

Top US Channel Chromebook Accounts & School Districts

● 6,000-7,999 Units

School/District	Qty	Location
Oak Grove SD	8,000	Oak Grove, CA
Frederick County Public Schools	7,628	Frederick County, MD
Valley View SD	7,500	Valley View, IL
Westerville City SD	7,500	Westerville, OH
Grand Blanc Community Schools	7,303	Grand Blanc, MI
Council Bluffs SD	6,000	Council Bluffs, IA
Upper Dublin SD	7,200	Dublin, PA
San Juan Unified SD	8,000	Sacramento, CA
Sycamore Community SD	7,000	Sycamore, OH
Belvidere Community SD	7,000	Belvidere, IL
Syosett Public Schools	7,000	Syosett, NY
Green Bay Area Public Schools	7,000	Green Bay, WI
Hudson SD	7,000	Hudson, WI
Greenfield SD	7,000	Greenfield, CA
Community SD 99	6,500	DuPage, IL
Racine Unified SD	6,100	Racine, WI
Saginaw Public Schools	6,100	Saginaw, MI
Gahanna Jefferson Public Schools	6,050	Gahanna, OH
Warwick Public Schools	6,000	Warwick, RI
Loveland School District	6,000	Loveland, OH
Valley View SD	6,000	Archbald, PA
Menasha School SD	6,000	Menasha, WI
Jefferson SD	6,000	Jefferson, OH
Val Verde Unified	6,000	Val Verde, CA
Fredrickson SD	6,000	Spanaway, WA

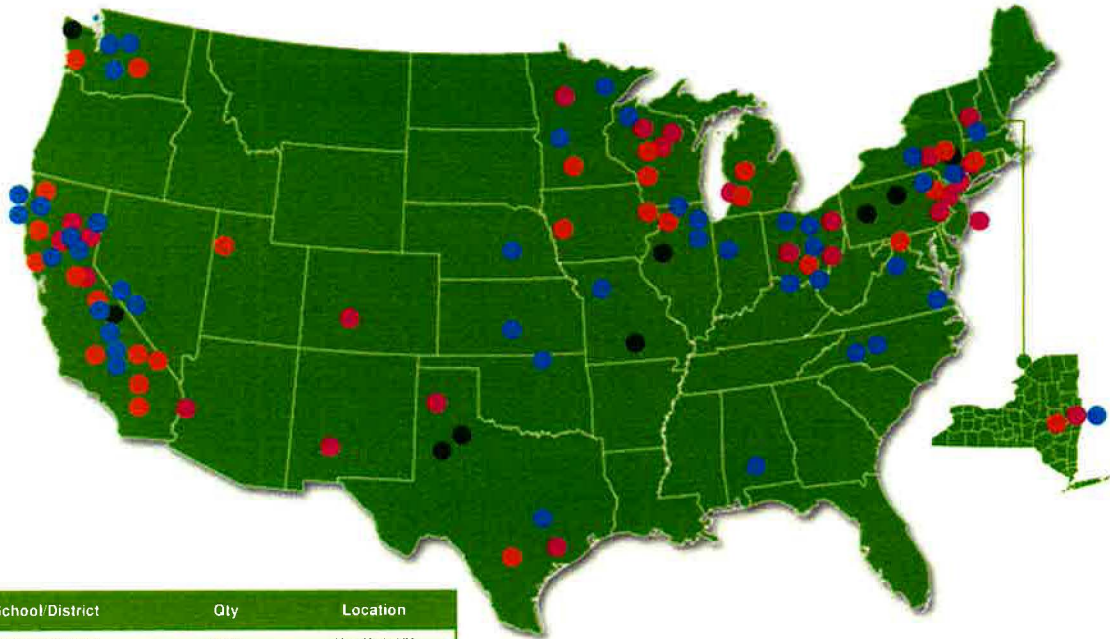


Acer Chromebook Education Win

Top US Channel Chromebook Accounts & School Districts

- 3,000-3,999 Units
- 4,000-5,999 Units

School/District	Qty	Location
Bridgeport City SD	5,000	Bridgeport, CT
Oak Park Elementary SD	5,000	Oak Park, IL
North Penn Public Schools	5,000	North Penn, PA
Red Clay Consolidated SD	5,000	New Castle, DE
Amarillo	5,000	Amarillo, TX
New Haven SD	5,000	New Haven, CA
Plainview-Old Bethpage SD	5,000	Oyster Bay, NY
Darian Public Schools	5,000	Darian, CT
Wauconda 118 SD	5,000	Wauconda, IL
West Genesee SD	5,000	West Genesee, NY
Township High SD 113	5,000	Highland Park, IL
Peabody Public Schools	5,000	Peabody, MA
Achievement First SD	5,000	CT / NY
Western Suffolk Boces	4,800	Suffolk, NY
Hillsborough Township BOE	4,800	Trenton, NJ
Kipp D.C. Schools	4,700	Washington, DC
Comm Consolidated SD	4,511	Outside of Chicago, IL
Newark Unified	4,500	Newark, CA
Community Unit 303	4,500	St. Charles, IL
River Springs charter school	4,500	Temecula, CA
Brunswick City Schools	4,225	Brunswick, OH
Barbers Hill Independent SD	4,200	Mont Belvieu, TX
Mastery Charter Schools	4,160	Philadelphia, PA
Salon City Schools	4,143	Salon City, OH



School/District	Qty	Location
Success Academy	4,000	New York, NY
Chellenham School	4,000	Elkins Park, PA
Bridgeport City Schools	4,000	Bridgeport, CT
Norwalk Public Schools	4,000	Norwalk, CT
Pueblo City Schools	4,000	Denver, CO
Portland Public Schools	4,000	Portland, ME
Comsewogue UFSD	4,000	Jefferson Station, NY
Cumberland Public Schools	4,000	Cumberland, RI

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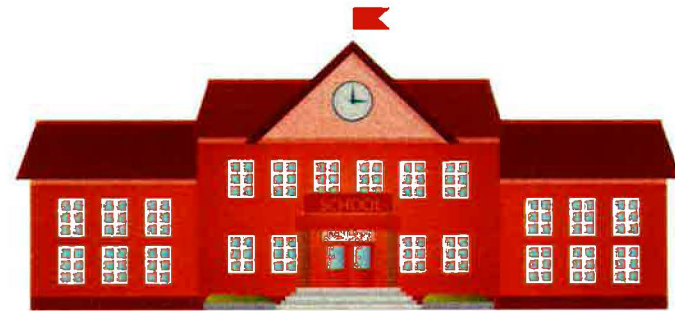
Acer US K-12 EDU Touch Install Base Quantity More Than 500K Units



Top "Touch" Chromebooks Deployments	
Beaverton School District	38,000
Milwaukee Public Schools	60,000
Dekalb County Schools	80,000
Aldine School District	10,000
Evergreen Public Schools	14,000
William S Hart	16,000
Temple ISD	10,000
Val Verde SD	6,000
Anne Arundel SD	41,000
North Penn SD	9,000
Westerville City Schools	6,000
NYC DOE	28,000
Nassau Boces	9,000
Simi Valley USD	9,000
Nixa Public Schools	9,000
Santa Fe Public Schools	8,000

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Clark County Schools Nevada



- 2017: Officially awarded
- 3 years award: **150,000 units**
- Install based: **60,000** unit in 2018
- 357 schools
- 325,000 students
- 22,000 teachers
- The largest district in Nevada & 6th largest school district in the US.

Dekalb County School District

Atlanta, Georgia



C738T



- 2017: Officially awarded
- 2017: **55,000 units**
- 2018: **45,000**
- 2017 YTD: **16,900+** units
- 143 schools
- 102,000 students
- 8,500 teachers
- The 3rd largest school district in Georgia

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New York Department of Education New York City



C720/C740/C738T

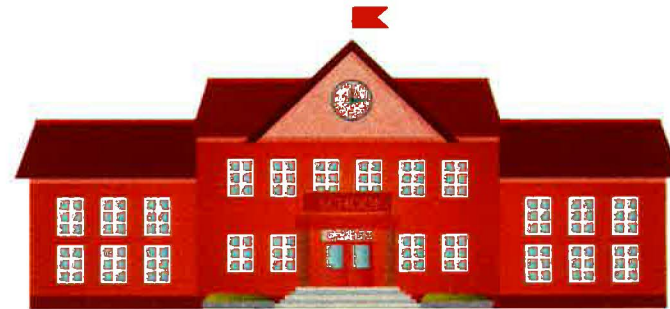


- **2014:** Officially awarded
- **2017:** 2 year extension
- **Acer install base: 140,000+**
- 1,800 schools
- 1.1M students
- The largest school district in the US.

Montgomery County School District Maryland



C720/C740/C738T

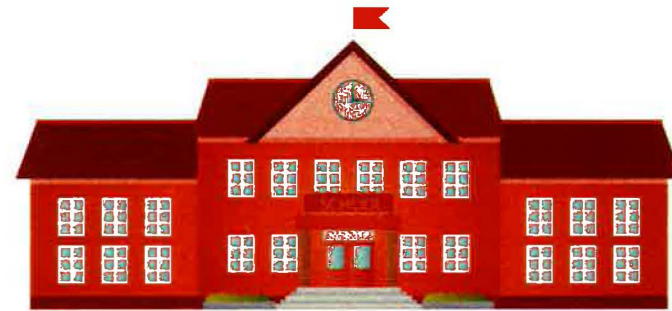


- **2014:** Officially awarded
- **2016:** **34K units /\$7.5M**
- **2017 YTD:** **35,000** units
- **Acer install base:**
 - ~~102,800~~ 202,800 schools
 - 154,000 students
 - The largest school district in Maryland

Milwaukee Public Schools Wisconsin



C720/C720P/C740/C738T



- **2014:** Officially awarded
- **2016:** 26,200 units = > \$6.5M
- **2017 YTD:** 16,900+ units
- **Acer install base:** 9,000+
- 165 schools
- 80,000 students
- The largest school district in Wisconsin

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October 5, 2018

Bid Committee
Puerto Rico Department of Education
RFP# PRDE-OSIATD-2018-002

Dear Bid Committee:

Tripp-Lite Corporation (Puerto Rico) certifies that SESCO Technology Solutions, LLC., located in San Juan, Puerto Rico is authorized Tripp-Lite Reseller and Technical Support (including the install, configure and repair the proposal equipment), since January 1, 2001.

Tripp-Lite will support SESCO and the Puerto Rico Department of Education through our sales and technical support resources available exclusively for Tripp-Lite resellers and its customers. All Tripp-Lite equipment has a (3) three years warranty.

Should SESCO Technology Solutions, LLC. cease to do business in Puerto Rico, warranty coverage purchase with Tripp-Lite equipment will remain in effect for up to (5) years.

Please contact us if you require any further information.

Regards,

A handwritten signature in blue ink, appearing to be "Oscar Montes", written over a circular stamp or mark.

Oscar Montes
Country Manager
Puerto Rico & Dominican Republic

Phone: (787) 308-3948 *EFax: (305) 397-1251 * E-mail: oscar_montes@tripplite.com

A small, handwritten mark or signature in blue ink located in the bottom right corner of the page.